# SITE DISCOVERY

### WHAT?

The SDG Site Discovery program is a systematic approach to identifying new sites appropriate for industrial development. SDG has partnered with Synterra to provide GIS capabilities that enhance and greatly expedite the site identification process. Our method of Site Discovery is a cost effective approach to identify competitive sites for future industrial development. We use a rational, ordered process of screening search regions to eliminate candidates as early as possible using minimal resources.

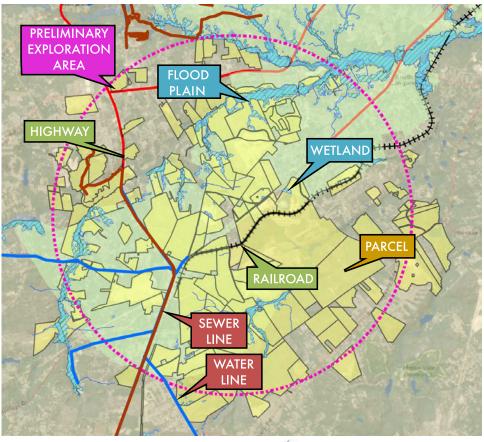
#### WHY?

Due to high level of activity and the absorption of existing industrial sites, there is a shortage of qualified industrial sites. Traditional site evaluation and site certification programs rely on the local community to identify properties which can be motivated by political or other factors. As a result, scarce time and resources are spent evaluating or certifying the wrong sites.

## **RESULTS**

Our process is confidential and we do not involve land owners or developers in initial stages, thus reducing potential for land price inflation. Our clients have a higher level of confidence that the most marketable sites are identified and evaluated.

# **Our Site Discovery Process**



IN PARTNERSHIP WITH: SynTerra

**SEARCH REGION** (Client-Identified) ELIMINATE UNDEVELOPABLE LAND WITHIN SEARCH REGION (Flood Plain, Wetlands, Land Use) IDENTIFY TRANSPORTATION INFRASTRUCTURE (Highways, Railroad) **DEVELOP PRELIMINARY EXPLORATION ZONES** (Determined by client and SDG) **IDENTIFY LOCAL UTILITY** INFRASTRUCTURE (Water, Sewer, Power, Fiber) **IDENTIFY PARCELS WITHIN** PRELIMINARY EXPLORATION ZONES SITE VISITS TO PARCEL LOCATIONS FOR DEVELOPMENT POTENTIAL (Determined by Client and SDG)